# **SABRINA ORTEGA**

## **Operations Manager**

sortega@email.com

**)** (123) 456-7890

Towson, MD

in LinkedIn

## **WORK EXPERIENCE**

## **Operations Manager**

#### **Retina Specialists**

- Towson, MD
- Researched market trends to find prime advertising opportunities in healthcare platforms, boosting patient base by 15%
- Suggested a doctor-rotation system that reduced patients' waiting time by an average of 7 minutes
- Encouraged cohesion among varying departments, including reception, billing, and clinic roles, to boost overall operating efficiency by 9%
- Coordinated with HR department to recommend new-hire training that reduced instances of misunderstandings and miscommunication in the first 2 months by 42%

### Junior Operations Manager

#### **LOTAME**

- Towson, MD
- Acted as point of contact for software customers, assisting with investigations and troubleshooting
- Drafted and adjusted product plans for clients, and spent a minimum of 3 hours instructing each client in how to set up software for intended use
- Implemented a ticketing system for clients' technical issues, and handled all top-tier issues personally, remedying issues within 24 hours
- Collaborated with cross-functional teams, including C-Level, accounts, and marketing to understand product lifecycles, budgetary concerns, client feedback, and ongoing goals

#### Server

#### **Charlestown by Erikson Senior Living**

- Movember 2013 September 2016
- Towson, MD
- Recorded dinner orders for 30+ senior residents, and delivered all orders with 98% accuracy
- Engaged residents in conversation, offered to bring refills, condiments, and napkins, and answered questions about food preparation
- Picked up used dishes, cutlery, and trays from residents, and assisted kitchen crew in tasks, reducing clean-up time by 20 minutes
- Memorized 22 menu options and their ingredients in order to address residents' dietary concerns

## **EDUCATION**

Bachelor of Arts
Business Administration

#### **Towson University**

- 🖮 August 2012 May 2016
- Towson, MD
- **GPA: 3.7**

## **SKILLS**

Salesforce; Microsoft Excel, Microsoft Word, Microsoft Powerpoint; Data analysis and reporting; Employee onboarding