

# Daniel Onyewo

## Retail Sales Associate

*Through my extensive experience in customer retail I've learned that the primary way to succeed is to quickly develop relationships with customers. Looking for an opportunity to grow my skillset and contribute to the exceptional sales team at Acme Corp.*

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(123) 456-7890

Portland, OR

[LinkedIn](#)

### WORK EXPERIENCE

#### Alex and Ani

Retail Sales Associate

Portland, OR | December 2019 - current

- Quickly developed relationships with prospective customers and recommended appropriate jewelry resulting in \$350,000 in new revenue
- Through a detailed understanding of product inventory and customer interest managed a 4% return rate, 100% below target estimates
- Prioritized selling jewelry insurance exceeding sales target for insurance products by 15%
- Recognized as a top 10% sales-person in the most heavily trafficked Kay's store in Portland

#### Kohls

Retail Sales Associate

Portland, OR | September 2018 - December 2019

- Quickly identified with customer pain points and pointed them in the right direction leading to a 97% customer approval rating
- Promoted the value of the customer loyalty program leading to a 5% beat on expected customer sign-up rate for the program
- Managed a robust knowledge of product inventory to quickly answer customer questions and direct customers to exactly what they were looking for
- Awarded the top retail sales associate at the location in Q1 2019

#### Sweeter Ice Cream

Cashier

Portland, OR | June 2016 - August 2018

- Managed checkout process for customers and ensured quick and accurate payments
- Maintained knowledge of different product offerings and re-stocked inventory from the backroom to ensure customers quickly had their orders filled
- Worked collaboratively with other teammates to focus on customer satisfaction as revenue grew 10% year over year at this location

### SKILLS

- Persistent
- Customer Support
- Resilient
- Problem Solving
- Time Management
- Negotiation

### EDUCATION

#### Diploma

Jefferson High School

2013 - 2017

Portland, OR