HENRY EVANS

Real Estate Executive Assistant

CONTACT

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(123) 456-7890 🤳

Fort Wayne, IN 💿

LinkedIn in

EDUCATION

Associate Degree in Science in Real Estate Management Ball State University 2018 - 2020 Westfield, IN

SKILLS

Salesforce
Google Workspace
Asana
Slack
Dotloop
Zillow
QuickBooks
Mailchimp
Matterport
Klipfolio

WORK EXPERIENCE

Real Estate Executive Assistant

The Mike Thomas Associates 2020 - current / Fort Wayne, IN

- Implemented Asana to <u>track and meet critical deadlines</u> for 117 property listings and closings, achieving a 98% ontime completion rate.
- Developed a standardized Dotloop process for contract management, eliminating missing or incorrect data by 31%.
- Facilitated the transition of property data to Zillow's new 3D Home feature, attracting 54% more inquiries for premium properties.
- Coordinated with photographers and staged 82 properties for Matterport 3D tours, which accelerated the sale process by 19 days per property.

Customer Service Representative

OneMain Financial

2018 - 2020 / Evansville, IN

- Handled 138 daily customer accounts using Salesforce, leading to a 97% customer satisfaction rate.
- Redesigned the appointment scheduling process, allowing officers to handle 48 additional monthly client consultations.
- Created a Slack bot for instant customer feedback analysis, which identified key service issues 34 minutes faster than traditional methods.
- Leveraged Mailchimp to send birthday and anniversary greetings, **boosting customer satisfaction scores by 12%.**

Data Entry Clerk

Dormakaba

2017 - 2018 / Westfield, IN

- Managed and updated a database of 11,277 customer records in Google Workspace, prioritizing data integrity and confidentiality.
- Supported the planning and organizing of 18 corporate events, receiving positive feedback from participants for successful execution.
- Accurately entered and managed 16,415+ financial entries in QuickBooks, ensuring up-to-date financial records.