# Job details

Are you a driven and innovative real estate agent who strives to provide top-quality service and pair people with their dream homes? Here at NestScout, we’re looking to expand our team of realtors: We need someone who communicates and collaborates well with others and is excited to learn in an energetic, creative environment.

If you're looking to change or build your career, NestScout may be the place for you! You'll be required to obtain your real estate license while working with us, but you don’t need one to start with our team. We’re simply looking for someone who’s highly motivated, great with networking, and able to work independently with minimal direct management.

# About the company

At NestScout, we pride ourselves on being #1 while providing equal opportunity for people who are passionate about ﬁnding innovative solutions for home buyers. We want everyone to settle into their dream home and care about each employee’s well-being just as deeply.

We started this business to help up-and-coming realtors reach their fullest potential while enabling people to settle into their dream homes here in Missouri. Get ready to enjoy an inviting, collaborative hybrid environment that stretches across multiple locations within the state. Each team member is provided with guidance and everything else they need to thrive within their role!

Get real-life experience in the ﬁeld by negotiating and drafting contracts while networking like a pro. Learn from experienced mentors who are eager to draw out your best and bring local real estate to a whole new level.

# Responsibilities

* Prospect and network with adherence to company policies
* Market properties to third-party home sellers
* Engage with home buyers and show them properties
* Draft, negotiate, and organize contracts
* Host open-houses
* Close sales
* Execute clerical duties, like phone/email communications and paperwork

# Beneﬁts

* $44,855–147,561 salary, potential for additional commission pay
* Flexible calendar
* Hybrid work environment—can work from home often
* Supportive team atmosphere
* Work-free weekends guaranteed for a healthy work-life balance
* Flexible health insurance plans
* Professional development assistance/instruction

# Qualiﬁcations

* Bachelor's degree (math, science, computer science)
* 5+ years of data analysis or data science
* Expertise in Google and Adobe Analytics, SQL, and Tableau
* Experience handling reporting packages like Business Objects, programming (JavaScript, XML, or ETL frameworks), and databases (SQL, Oracle)
* Proﬁciency in statistics and statistical packages like Excel, SPSS, and SAS
* Experience managing engineers, designers, and line staff (*preferred*)
* Associate Certiﬁed Analytics Professional (aCAP) (*preferred*)