# **LIAM MATTHEWS**

## **Operations Consultant**

□ liam.matthews@email.com

**J** (123) 456-7890

Lincoln, NE

in LinkedIn

### **WORK EXPERIENCE**

#### **Operations Leader**

#### **Sephora**

## 2018 - current

- Lincoln, NE
- Trained and managed 7 district managers and 35 team members
- Incorporated automated inventory lists to <u>streamline operational</u> <u>processes, increasing efficiency by 11%</u>
- Saved company \$3.4K in lost weekly sales per location by implementing seasonal displays based on high-margin items
- Collaborated with advertising consulting agency to improve social media campaigns, increasing conversions by 31%

#### **Retail Operations Manager**

#### **ULTA Beauty, Inc.**

- **==** 2015 2018
- Lincoln, NE
- Oversaw team of 47 store managers across 22 retail stores with a combined total of \$70.2M in annual sales
- Established discounts for regular customers, increasing customer satisfaction by 12%
- Monitored inventory for discrepancies and extraneous costs, reducing operation costs by 8% in 2017
- Scheduled, trained, and mentored 38 staff members

### **Data Operations Analyst**

#### **Pearson**

**==** 2013 - 2015

- Lincoln, NE
- Completed business process benchmarking project, identifying potential for \$230K of savings annually
- Led major data gathering project, resulting in a company promotional campaign that delivered \$1.3M in new business
- Reduced store's shrink by 15% by reducing extraneous costs

### Software Engineer

#### Revature. LLC

- **== 2011 2013**
- Lincoln, NE
- Designed and developed 127 programs for back-end functionality in Java and J2EE with MySQL databases
- Developed & modified front end of 45 web applications

### **EDUCATION**

Bachelor of Science Information Technology

**University of Nebraska-Kearney** 

- **2007 2011**
- Kearney, NE

### **SKILLS**

- Problem-solving
- Financial Management
- Programming
- Programming Languages (HTML, SQL, Python)
- Supply Chain Management
- Enterprise Resource Planning
- Collaboration
- Java Framework (Javascript, Spring, J2EE, JCS, Servlet)