HALEIGH WEST

Marketing Associate

haleighwest@email.com

J (123) 456-7890

Santa Fe, NM

in LinkedIn

WORK EXPERIENCE

Marketing Associate

Ben Nozzi

- 🚞 October 2018 current
- Santa Fe, NM
- Collaborated with cross-functional teams to develop 15 successful social media marketing campaigns
- Conducted trend forecasting, predicting future growth potential and enabling product development, resulting in *\$89K in profit*
- Developed method to reduce time to complete administrative tasks by 60% by introducing cutting-edge software
- Utilized Capsule to understand consumer behavior through CRM, resulting in information that drove a 34% increase in web traffic
- Organized 4 large fundraiser events, bringing in 450+ individuals for potential marketing while boosting positive name recognition
- Maintained robust knowledge of 10+ types of data analysis and visualization software, including SAS, MS Office, and SPSS

Entry Level Marketing Assistant

Southern National Roofing

- 🚞 January 2015 October 2018
- Santa Fe, NM
- Collaborated on a team awarded a 2017 Ignite Award for excellence in marketing campaigns
- Worked with 8 marketing staff to produce successful campaigns
- Researched customer preferences, generating polls, questionnaires, and quizzes to identify 3 untapped markets
- Briefed 2 departments on data garnered from marketing research
 2-3 times per month
- Communicated with potential clients, signing 200+ up for monthly newsletters, with 90% opting in

Marketing Intern

Step Up

- iii January 2014 January 2015
- Albuquerque, NM
- Strategized data collection methods, drafting polls, questionnaires, and other consumer initiatives that led to a new marketing campaign, resulting in profits greater than \$15K
- Redesigned 3 unsuccessful campaigns in accordance with consumer feedback, enhancing 2 to boost engagement by 300%
- Conducted data visualization using 5 types of software, presenting graphics to 40+ stakeholders and employees across all departments

EDUCATION

B.S.

Marketing

University of New Mexico

- 🛗 August 2010 December 2013
- Albuquerque, NM

SKILLS

- Salesforce
- MS Suite
- Paid Ads (Facebook, Google, LinkedIn, Instagram, retargeting)
- SEO
- Adobe Photoshop and InDesign
- Organized
- Communication