John Smith

Macy's Sales Associate

Passionate about joining Macy's as a Sales Associate to combine my retail and stock associate expertise and drive for fashion to provide exceptional shopping experiences for customers.

j.smith@email.com ✉

(123) 456-7890 📞

Columbia, SC 📍

[LinkedIn](#) in

Work Experience

Retail Associate - Dollar Tree

2019 - current   Columbia, SC

- Handled Dollar Tree's official Shopify store, increasing online sales by 27% .
- Generated insightful reports on Salesforce Analytics Cloud, providing the management with 16% more accurate sales forecasting data.
- **Increased daily sales by 9.9% using NCR Counterpoint** for efficient transaction processing and inventory management.
- Trained 21+ employees on Moodle, minimizing average training costs by 11.3%.

Stock Associate - Bed Bath & Beyond

2016 - 2019   Columbia, SC

- Made cross-communication among various departments more efficient using Microsoft Teams, lowering task completion times by 14%.
- Used SAP ERP for tracking inventory, achieving a 98.3% order accuracy rate.
- Forecasted demand on JDA Software, reducing out-of-stock incidents by 22.4%.
- Worked with the sales team to ensure optimal product availability during peak seasons, **increasing overall sales revenue in every quarter by 5.9%**.

Cashier - Ross Stores

2013 - 2016   Columbia, SC

- Optimized inventory weekly via physical audits, **reducing stockouts by 8.2%**.
- Boosted customer loyalty by assisting clients in navigating and making purchases through Stripe, reducing payment processing speed by 13%.

Education

University of South Carolina - Bachelor of Science, Retailing

2009 - 2013   Columbia, SC

Skills

NCR Counterpoint; Salesforce; JDA Software; Macy's Mobile App; Shopify; Microsoft Teams; Salesforce Analytics Cloud; Stripe; SAP ERP; Moodle