

EAMON CAGE

*Fragrance Sales
Associate*

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☎ (123) 456-7890

📍 Springfield, MO

🌐 [LinkedIn](#)

EDUCATION

High School Diploma

Neosho High School

📅 August 2007 - April 2011

📍 Neosho, MO

SKILLS

- Square POS
- Microsoft Office Suite
- Fragrantica
- Upselling
- Multitasking
- Pitching

CAREER OBJECTIVE

With 10+ years in customer service and experience as a beauty advisor at Macy's, I'm excited to join Sephora as a fragrance sales associate. Passionate about using my upselling and pitching skills to help customers find the scent they love while driving sales and enhancing the overall customer experience.

WORK EXPERIENCE

Beauty Advisor

Macy's

📅 July 2018 - current

📍 Springfield, MO

- Excelled at multitasking in a fast-paced retail environment, engaging with 50+ customers per day while maintaining a 97% satisfaction rating
- Conducted personalized beauty consultations that **boosted customer engagement by 33%** and improved retention
- Cut out-of-stock instances by 68% by managing inventory and restocking products as needed
- Increased personal product knowledge and quality of product recommendations by participating in product training seminars

Stock Clerk

Walgreens

📅 June 2013 - April 2018

📍 Neosho, MO

- Used Microsoft Office Suite to track and report inventory levels, increasing inventory accuracy by 28% and decreasing stock shortages by 47%
- **Increased average transaction value by 12%** by upselling counter merchandise at checkout
- Assisted with the receipt and processing of shipments, reducing unloading and stocking time by 27%
- Maintained a clean and organized stockroom which reduced misplaced items and improved retrieval times by 21%

Cashier

Walmart

📅 May 2011 - May 2013

📍 Neosho, MO

- Processed transactions efficiently using Square POS and reduced average checkout time by 11%
- Employed Microsoft Excel to manage and report on daily sales, improving end-of-day report accuracy by 38%
- **Improved team productivity by training 3 new cashiers** on store protocols and POS system
- Processed 150+ transactions each shift, ensuring accuracy and maintaining a 97% customer satisfaction rating