# **CHLOE GRIFFIN**

# **Event Director**

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(123) 456-7890

in LinkedIn

## Charleston, SC

## **WORK EXPERIENCE**

#### **Event Director**

### **Snyder Events**

# 2020 - current

- Charleston, SC
- Led 39 high-profile corporate events every year at Snyder Events, resulting in a 34% increase in client satisfaction ratings while ensuring every participant followed COVID-19 protocols.
- Leveraged Eventbrite to quicken event registration processes for 91 events, enhancing attendee experience by 41% as per feedback.
- Oversaw a budget of \$2.6M+ for event management, maintaining precise financial records with QuickBooks.
- Negotiated with 83 vendors to secure cost-effective services for each event, saving the company \$427K+ annually.

#### Venue Coordinator

#### The Rutherford

- **==** 2017 2020
- Greenville, SC
- Coordinated 177 events each year at the Business Park, ensuring proper service and guest satisfaction.
- Conducted market research for targeting the brand's main audience using Qualtrics, enhancing event content and structure by 61%.
- Developed a unique digital marketing strategy for holiday events, raising online ticket sales within Greenville by 37%.
- Collaborated with the IT department to integrate Later and Wrike, improving project management workflows and reducing admin tasks by 54%.

## **Event Assistant**

## Southern Way Catering

- **==** 2014 2017
- Columbia, SC
- Used Insightly for client relationship management, boosting repeat business by 11.6% through effective follow-ups and personalized service.
- Grew remote event bookings for displaying the company's food options by 39% with the help of vFairs.
- Designed promotional materials and menus on Canva, resulting in a 7.3% increase in event bookings each season.
- Organized internal communications with Slack, reducing email usage by 31% and improving team response times.

## **EDUCATION**

Bachelor of Science
Hospitality Management – Event
Management Concentration
University of South Carolina

- **== 2010 2014**
- Oclumbia, SC

## **SKILLS**

- Eventbrite
- Wrike
- Insightly
- Later
- vFairs
- Canva
- QuickBooks
- Mixpanel
- Slack
- Qualtrics