





BRYAN GLOVER

Spa Esthetician

CONTACT

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Pittsburgh, PA 
[LinkedIn](#) 

EDUCATION

High School Diploma
Upper Saint Clair High School
Pittsburgh, PA
2010 - 2014

Esthetics License
Brittany Beauty Academy
Pittsburgh, PA
2015 - 2015

SKILLS

Cleansing
Facials
Makeup Application
Approachable
Skin Care

CAREER OBJECTIVE

Skillful spa esthetician with extensive experience working in a continuously evolving, customer-oriented environment. Adaptable, proactive, and genuine. Excellent people skills and customer service skills.

WORK EXPERIENCE

Spa Esthetician

Adara Skin Care

2019 - current / Pittsburgh, PA

- Consulted with clients to assess their requirements, made informed recommendations, and explained services resulting in a repeat client base of 20+ people
- Performed salon services which included skin analysis, facials, and make up application following industry best practices within allotted treatment times
- Exceeded sales targets by 6% during tenure through a combination of exceptional service and product recommendations
- Maintained an upbeat and genuine attitude and promoted a luxurious and enjoyable experience for customers
- Fostered a culture of collaboration and regularly helped clients of the other estheticians whenever the need arose

Esthetician

Dermaclinic Brickell

2017 - 2019 / Pittsburgh, PA

- Quickly and accurately assessed client skin care needs and determined the best course of action for treatment resulting in an improvement in customer satisfaction of 14%
- Set up workstations and/or treatment rooms with necessary products, equipment, and supplies to ensure guest comfort and safety
- Maintained a detailed knowledge of high-end skin care lines and products in order to accurately recommend products to customers leading to incremental product sales of over \$15,000 in 2018

Executive Assistant

Perkman Law

2015 - 2017 / Pittsburgh, PA

- Handled executive communication, including taking calls, responding to emails, and interacting with internal and external stakeholders
- Followed up on contacts made by the CEO and supported the cultivation of ongoing relationships to help improve new business performance by 4%
- Maintained a flexible schedule and provided constant communication to meet needs quickly and effectively
- Led the introduction of Calendly for all appointments with prospective new clients, improving call rate by 8%.