# ABEL GUTIÉRREZ

*Entry-Level Product Owner* 

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## **EDUCATION**

Bachelor of Arts
Business Administration
University of WashingtonM.G. Foster School of
Business

- **==** 2016 2020
- Seattle, WA

## **SKILLS**

Conceptualization
User-centered Design
Service and Product Design
Methodologies

Agile

Scrum

User Validation
Excellent Customer Service
Communication

Detail-oriented

#### CAREER OBJECTIVE

Motivated and forward-thinking product owner. Eager to collaborate with a team to deliver a top-notch client experience across a variety of projects in an Agile environment at Tantus Technologies.

### WORK EXPERIENCE

Product Owner (entry-level)

#### Sovos

- iii September 2020 current
- Minnetonka, MN
- Collected product requirements from 100+ key buyer audiences and end-users
- Spearheaded the creation of 20+ product mockups and prototypes, leading to 13 custom designs entering into fall production line
- Presented 70+ product requirements and documents to staff and executives, contributing to a 17% growth in team output
- Communicated with development/engineering teams and 20+ personnel to oversee product building
- Collaborated with 40+ stakeholders during development of products, resulting in 22% rise in investments
- Facilitated testing of 30+ products, including user acceptance testing, alpha and beta programs

## Barista

#### **Starbucks**

- i January 2017 June 2020
- Seattle, WA
- Memorized 100+ beverages and combinations, coffee brewing practices, and POS tools to serve customers
- Sanitized equipment and common surfaces throughout the day while maintaining excellent customer service
- Developed feedback loop for 5+ new product lines through sampling and customer-review reporting, leading to production of 4 unique coffee blends
- Fulfilled 10,000+ custom orders via mobile and in-store purchases, attending to each customer's request
- Engaged with 5,000+ customers, ensuring complete customer satisfaction and strong Yelp reviews
- Earned 12 "Employee of the Month" awards, 6 times in a row, with votes cast by customers and staff
- Implemented upsell practices to provide excellent customer service while increasing revenue by 16%