





Sean Kilcoolen

Retail Sales Associate

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Work Experience

Foot Locker - Retail Sales Associate

2017 - current

Pittsburgh, PA

- Exceeded customer signups to the Foot Locker loyalty program by 10% upon checkout by successfully advocating for the benefits of the program
- Developed a thorough understand of customer needs in the store and provided highly curated shoe recommendations resulting in 7% more sales relative to sales goals
- Maintained an up-to-date knowledge of new product offerings from top show manufacturers to best assist customers
- Worked collaboratively with other sales associates and provided assistance whenever needed to promote a customer-first store environment

Self Employed - Nanny

2015 - 2017

Austin, TX

- Assisted a family of 2 children (5, 7) one of whom was on the autism spectrum
- Encouraged physical activity by taking regular trips to a nearby park and organizing different games/ activities
- Created educational activities customized to each child and their specific needs, keeping up to date with play-based learning research
- Prepared fresh and healthy meals for children that introduced them to new foods and allowing them to assist in preparation when appropriate

Giant Grocery Store - Cashier

2013 - 2015

Pittsburgh, PA

- Regularly monitored inventory and re-stocked shelves as needed to ensure customers could purchase the items they were looking for
- Delivered a prompt, accurate checkout experience while answering any customer questions or concerns at checkout
- Assisted in unloading trucks of inventory into the stock room while maintaining an organized, thorough approach to ensure no inventory slipped through the cracks

Education

Jefferson High School - Diploma

2009 - 2013

Pittsburgh, PA

Skills

Detail Oriented; Patient; Critical Thinking; Problem Solving; Collaboration; Driven; Accountable