# **BLANCA DIAMANTE**

## Licensed Cosmetologist

#### CONTACT

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(123) 456-7890 🤳

Chula Vista, CA

LinkedIn in

#### **EDUCATION**

Certificate of Completion Cosmetology Bellus Academy 2016 - 2017 Chula Vista, CA

High School Diploma Chula Vista High School 2011 - 2015 Chula Vista, CA

#### **SKILLS**

Hair Styling
Hair Coloring
Permanent Waving
Barbering/ Shaving
Wig Styling
Waxing
Chemical Relaxing
Manicure/ Pedicure
Nail Sculpting

## **CERTIFICATIONS**

Cosmetology License, CA (2017)

## **CAREER OBJECTIVE**

Licensed cosmetologist excited to progress in my career at a family-owned salon like DeVoire. A warm personality, attention to detail, and drive to succeed have enabled me to boost the confidence of thousands of salon customers while improving the bottom line for the salons themselves.

#### **WORK EXPERIENCE**

## Cosmetologist

Angela's Salon

2019 - current / San Diego, CA

- Achieved 100% of customer goals by completing beauty procedures such as haircuts, styling, and makeup application
- Led opening and closing of the salon 5 days per week, maintaining cleanliness, restocking products, and supplies
- Completed checklists in compliance with all safety and regulatory guidelines
- Led a team of 8 in expert wig styling and developed a loyal following of 70+ local customers
- Implemented training and staff meeting "Huddles" 8 times per month with a team of 8 staff and 3 owners
- Managed salon product inventory, ensuring supplies were available and presented well
- Negotiated new contracts with suppliers, which saved 7% in costs

## **Associate Cosmetologist**

Rinse Salon

2017 - 2019 / San Diego, CA

- Led the introduction of a computerized scheduling framework, which increased the average number of customers per week by 17%
- Became the top seller in 2018 by getting to know customers and recommending products to improve their styles
- Exceeded monthly sales quotas for 11 out of 12 months in 2018
- Designed and ran a salon-wide annual training on styling wigs to serve the customer base
- Managed interaction with 120+ clients and staff in challenging situations while supporting the team with consultations, operational flow, and breaks to ensure accountability and timeliness