

Danielle Oyewo

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Boston, MA

[LinkedIn](#)

Visionary and successful small business owner with nearly 20 years of work experience in the construction industry. Seeking an opportunity to join forces and collaborate with Better Builds Construction to meet client demands with timely, quality builds.

WORK EXPERIENCE

TopLine Construction LLC – Business Owner

2019 - current

Boston, MA

- Founded TopLine Construction, LLC in 2019, and hired 7 full-time employees, making a net profit of \$60K at the end of the fiscal year
- Negotiated contracts with equipment vendors and specialist subcontractors, retaining services at 15% reduced pricing
- Crafted marketing campaigns, including email campaigns, flyers, and partnerships with 4 local realty companies, driving up website traffic by 300%
- Established a strong community reputation, resulting in a 6-month waiting list for new clients due to heightened demand

KUW Homes Construction – General Contractor

2010 - 2019

Boston, MA

- Communicated with clients, proactively informing them on projects anticipated to go overbudget, reducing client disputes by 50%
- Hired and managed 20+ full-time employees and subcontractors at 4+ work sites
- Supervised employee work, maintaining a 90% on-time completion of contracts
- Identified areas for improved accuracy, including implementing the use of software to track build alignment and measurements, reducing human error by 40%

EdgeWood Properties – Construction Worker

2002 - 2009

Boston, MA

- Coordinated with 40+ construction workers and contractors, ensuring efficient, accurate work
- Operated 12+ types of machinery and correctly interpreted diagrams and schematics
- Unloaded materials, placed scaffolding, assembled tools, and completed 94% of work on time
- Adhered to 100% of safety rules and regulations, creating checklists to guarantee safe machinery use that reduced site injuries by 9%

EDUCATION

Fenway High School – High school diploma

1994 - 1998

Boston, MA

SKILLS

Problem Solving; Organization; Record Keeping; Accounting; Detail Oriented