# **HORACIO XIONG**

### **Banquet Server**

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in LinkedIn

## WORK EXPERIENCE

#### **Banquet Server**

#### Hyatt Regency Lexington

🛗 2020 - current 🛛 🔍 Lexington, KY

- Maintained a positive attitude during negotiation with customers to help de-escalate concerns, **reducing time-to-resolve by 18%**
- Spearheaded vendor partnerships with 4 local breweries and farms to provide quality dishes and support local businesses, increasing customer satisfaction by 23%
- Trained 6 new servers, decreasing time-to-productivity by 43%

#### Host

#### Red Lobster

🛗 2016 - 2020 🛛 🔍 Lexington, KY

- Greeted guests within 8 seconds of entry and **confirmed** reservations to seat guests at open tables.
- Managed 100% of reservation bookings by providing phone and email reminders, reducing no-shows by 11%
- Recommended menu items to guests based on allergies and personal preferences, increasing customer satisfaction by 12%

#### Server

#### **The Cheesecake Factory**

💼 2013 - 2016

Lexington, KY

- Answered questions regarding promotions, sales, and specials, increasing sales by 4%
- Relayed guest orders to kitchen staff with 96% accuracy
- Upsold high-margin desserts and beverages to tables celebrating events, increasing revenue by 13%
- Implemented ending-shift checklist, increasing efficiency by 12%

#### Assistant Server

#### Cheddar's Scratch Kitchen

i 2009 - 2013 💿 Lexington, KY

- Gauged and relayed wait times with 94% accuracy to guests
- Assisted servers by rolling utensils, cleaning menus, and bussing tables during peak hours, **increasing efficiency by 7%**

## **EDUCATION**

Lexington, KY

#### High school diploma

Henry Clay High School

💼 2009 - 2013

Lexington, KY

## SKILLS

- Time Management
- Written/Verbal Communication
- Customer Service
- POS Systems
- Computer Literacy
- Cleaning
- Basic Math
- Memorization